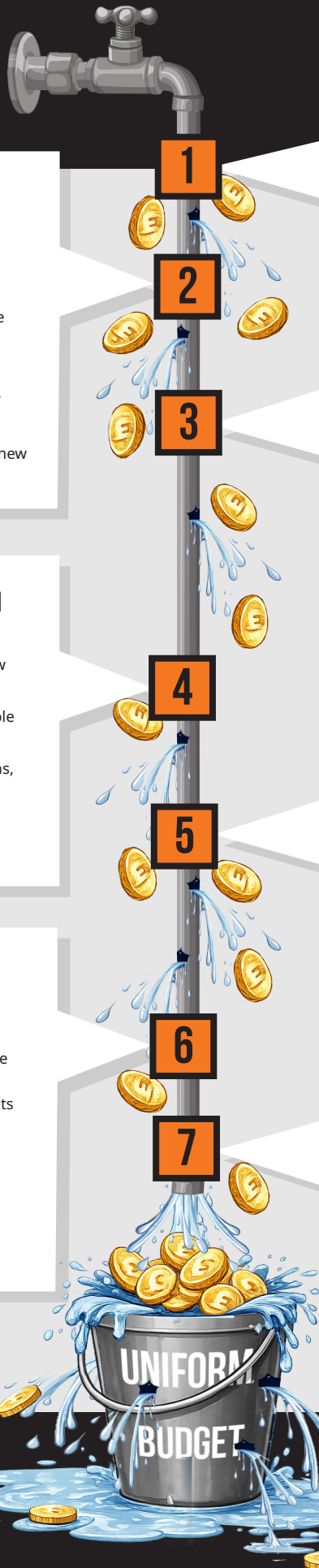


7 WAYS THAT MONEY LEAKS OUT OF YOUR UNIFORM OR PPE BUDGET

Budgets are under pressure, and avoidable waste creates extra work, cost and disruption. Better value is not about cheaper garments; it is about smarter specification and tighter day-to-day control. With 25+ years' experience supporting multi-site operations, we know where uniform budgets leak and how to plug them.



POOR FIT AND LOW WEARER ADOPTION

- ✗ Poor fit leads to non-wear, non-compliance, and complaints that trigger re-issues.
- ✗ "Size chasing" happens when multiple sizes are ordered, tried, and not returned.
- ✗ Wearers work around the uniform (layering, substituting, or opting out), driving inconsistency.
- ✗ Incorrect sizing data (or no sizing process) causes repeat problems for new starters.

ORDERING AND APPROVAL FRICTION

- ✗ Disconnected steps (emails, spreadsheets, unclear approvals) slow everything down.
- ✗ Errors and duplication create avoidable rework, credits, and re-orders.
- ✗ Delays push managers into exceptions, workarounds, and "quick fixes".
- ✗ Time cost lands on supervisors and wearers, not just procurement.

LACK OF VISIBILITY AND SPEND CONTROL

- ✗ Limited reporting makes it hard to see who ordered what and why.
- ✗ Cost drift goes unnoticed until budgets are already overspent.
- ✗ Exceptions and high-consumption roles/sites are not highlighted early enough.
- ✗ Decision-making relies on anecdote rather than evidence from ordering data.

STAFF TURNOVER AND NON-RETURNS

- ✗ Frequent joiners and leavers drive repeat kitting, re-kitting, and higher admin costs.
- ✗ Off-boarding gaps mean kit is kept, misplaced, or moves site without being recovered.
- ✗ Replacements are issued before uniform and PPE stock is checked and reallocated.

WRONG SPEC FOR THE JOB (OVER AND UNDER SPECIFIED)

- ✗ Over-specified uniforms add cost for features the role does not need.
- ✗ Under-specified uniforms fail early, shortening replacement cycles.
- ✗ One "standard kit" is applied across varied roles and conditions. Spec is rarely reviewed against real wear patterns, laundering, or seasonal demands.
- ✗ Inclusive requirements are not built into the specification driving exceptions, non-wear, alterations, and repeat issue.

OVER-ISSUING (NO CLEAR ENTITLEMENTS BY ROLE)

- ✗ No clear allowance by role means "just in case" issuing becomes normal.
- ✗ Early replacements are approved without consistent rules or checks.
- ✗ Duplicate issue happens when teams cannot see what was already issued.
- ✗ Extra items accumulate in lockers rather than being returned for reallocation.

EXCEPTIONS: RUSH DELIVERIES AND MAVERICK BUYING

- ✗ No buffer stock or poor forecasting drives urgent, courier-heavy replacements.
- ✗ Split shipments increase cost and admin, especially across dispersed teams.
- ✗ Local "off catalogue" buying breaks pricing control and brand consistency.
- ✗ Rework follows when items do not meet compliance, spec, or branding requirements.

WE HELP YOU SPECIFY CONFIDENTLY, REMOVE ORDERING FRICTION, AND KEEP SPEND VISIBLE. MAKE HEATHBROOK YOUR UNIFORM DEPARTMENT.

LET HEATHBROOK HELP YOU PLUG THE LEAKS:

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